

# Why Do Home Builders Choose PWSC?



With PWSC as your warranty partner, you receive more than just top-notch builder home warranties. We become an extension of your team, serving as an industry resource and marketing arm as well as a claims monitor and independent dispute resolution partner.

## Home builders choose PWSC because we:

### ✔ Make work easier

PWSC helps lighten the workload by managing every administrative aspect of builder warranties.

- **We handle the paperwork.** Our new construction home warranty administration team takes the burden of warranty enrollment and document distribution off your plate.
- **We take the calls.** We field calls from both builders and homeowners. And if a homeowner has a complaint, we loop in the builder on the situation.
- **We provide superior service.** Our highly-trained claims and customer service agents are available to answer any questions that may arise and allow you to make the best decisions for your business.

### ✔ Manage risks

PWSC does the legwork to help builders execute a solid risk management strategy that limits liability while protecting your long-term profits.

- **We handle long-term risk.** Backed by the highest-rated insurance companies or partnered with the best general liability carriers, our home builder warranties help protect your business financials and reputation.
- **We monitor laws and regulations.** Our highly experienced team keeps builders on top of changes in the regulatory environment.
- **We help manage expectations.** Getting builders and homeowners on the same page helps prevent warranty disputes.

### ✔ Minimize costs

PWSC's built-in dispute resolution process helps builders and homeowners come to an agreement that benefits both parties.

- **We're experts in claims resolution.** Our claims resolution specialists act as a neutral third party when warranty disputes arise.
- **We avoid expensive litigation.** We're able to resolve more than 90% of homeowner complaints informally via mediation.
- **We offer competitive pricing.** Our new home builder warranties offer the highest-quality protection while protecting builders' profit margins.

### ✔ Attract buyers

PWSC serves as a marketing arm, helping builders effectively promote the value of the builder's home warranty so that buyers' understand this important structural coverage.

- **We provide marketing tools.** We furnish builders with customized marketing collateral for sales offices, model homes, and websites.
- **We help train your internal teams.** We assist builders in incorporating third-party warranty benefits into the sales process. We will also coach your sales, customer service, warranty and admin teams on the PWSC warranty program.
- **We enhance reputations.** Homeowners trust builders who have been screened and approved by an industry leader.



Professional  
Warranty Service

CORPORATION

*Confidence You Can Build On.*

[www.pwsc.com](http://www.pwsc.com)